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# Canonical Model of Firm Dynamics

741 Macroeconomics  
Topic 2

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# Structural Model of Firm Dynamics

- The previous lecture took firm dynamics entirely mechanically
  - For example, we took  $\underline{n}$  as exogenous
  - Cannot answer questions like how policies affect  $\underline{n}$
- Today: write down a structural model of firm dynamics focusing on entry and exit
- Continuous-time version of Hopenhayn-Rogerson (1993)

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# Ito's Lemma

# Ito's Lemma

If  $z$  follows a diffusion with

$$dz = \mu(z)dt + \sigma(z)dZ$$

and  $v$  is twice differentiable, then  $v(z)$  is also a diffusion with

$$dv(z) = v'(z) \underbrace{(\mu(z)dt + \sigma(z)dZ)}_{dz} + \frac{1}{2}\sigma(z)^2v''(z)dt$$

- You may have guessed the expression without the second term, which is a chain rule
- Where does the second term come from?

# Ito's Lemma: Proof Sketch

- Consider Taylor expansion:

$$\begin{aligned} dv(z) &\approx v'(z)dz + \frac{1}{2}v''(z)(dz)^2 \\ &= v'(z)\left[\mu(z)dt + \sigma(z)dZ\right] + \frac{1}{2}v''(z)\underbrace{\left[\mu(z)^2dt^2 + 2\mu(z)dt\sigma(z)dZ + \sigma(z)^2(dZ)^2\right]}_{\text{order smaller than } dt} = dt \\ &\approx v'(z)\left[\mu(z)dt + \sigma(z)dZ\right] + \frac{1}{2}v''(z)\sigma(z)^2dt \end{aligned}$$

- Intuition:

- If  $v$  is convex, the volatility in  $z$  imparts upward drift on  $v$  through Jensen's inequality

# Example

- Let  $z$  be geometric Brownian motion:

$$dz = \mu z dt + \sigma z dZ$$

- What is the stochastic process for  $v(z) = \log z$ ? Note  $v'(z) = 1/z$ ,  $v''(z) = -1/z^2$ .
- Applying Ito's Lemma

$$\begin{aligned}d \log z &= \frac{1}{z} (\mu z dt + \sigma z dZ) - \frac{1}{2} \frac{1}{z^2} \sigma^2 z^2 dt \\&= \left( \mu - \frac{\sigma^2}{2} \right) dt + \sigma dZ\end{aligned}$$

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# Hopenhayn-Rogerson in Continuous Time – Partial Equilibrium

# Firm Production Technology

- We assume the firm's production function is

$$f(n, z) = z^{1-\alpha} n^\alpha$$

- $z$ : idiosyncratic productivity,  $n$ : employment
- The firm's profit function is

$$\pi(z) = \max_n f(n, z) - wn - c_f$$

- $c_f$ : fixed cost of operation
- Solutions:  
$$n(z) = (\alpha/w)^{\frac{1}{1-\alpha}} z, \quad \pi(z) = \alpha^{\frac{\alpha}{1-\alpha}} (1-\alpha) w^{\frac{-\alpha}{1-\alpha}} z - c_f$$

⇒ Firm size  $n$  is proportional to firm productivity
- Assume  $z$  follows diffusion process

$$dz = \mu(z)dt + \sigma(z)dZ$$

# Exit Decision Problem

- Firms can always exit to obtain an (exogenous) value of  $\underline{v}$
- Start from a discrete time with time interval  $dt$
- The firm's value function  $v(z)$  solves

$$v(z) = \max \{ v^*(z), \underline{v} \}$$

$$v^*(z) = \pi(z)dt + e^{-rdt}\mathbb{E} [v(z')]$$

- $r$ : discount rate
- $v^*(z)$ : value if firm decides to continue

# Value if Continuing

- The value if the firm decides to continue is

$$v^*(z) = \pi(z)dt + \underbrace{e^{-rdt}}_{\approx 1-rdt} \mathbb{E}[v(z')]$$

- Add and subtract  $(1 - rdt)v(z)$  and defining  $dv(z) \equiv v(z') - v(z)$ , we have

$$v^*(z) = (1 - rdt)v(z) + \pi(z)dt + (1 - rdt)\mathbb{E}[dv(z)] \quad (1)$$

- Apply Ito's Lemma to  $dv(z)$

$$dv(z) = v'(z)(\mu(z)dt + \sigma(z)dZ) + \frac{1}{2}\sigma(z)^2v''(z)dt \quad (2)$$

- Plugging (2) into (1), noting  $\mathbb{E}[dZ] = 0$ , and dropping  $dt^2$  terms:

$$v^*(z) = v(z) - rv(z)dt + \pi(z)dt + \mu(z)v'(z)dt + \frac{1}{2}\sigma(z)^2v''(z)dt$$

# HJB Variational Inequality

$$v(z) = \max \{ v^*(z), \underline{v} \}$$

$$v^*(z) = v(z) - rv(z)dt + \pi(z)dt + \mu(z)v'(z)dt + \frac{1}{2}\sigma(z)^2v''(z)dt$$

- Two cases:
  1. Firms continue:  $v(z) = v^*(z)$  and  $v(z) > \underline{v}$
  2. Firms exit:  $v(z) > v^*(z)$  and  $v(z) = \underline{v}$
- More compactly,
$$\min \left\{ rv(z) - \pi(z) - \mu(z)v'(z) - \frac{1}{2}\sigma(z)^2v''(z), v(z) - \underline{v} \right\} = 0$$
- This is called "HJB variational inequality"

# Analytical Features

## ■ The solution features:

1. Firms continue if  $z > \underline{z}$  and exit at  $z = \underline{z}$
2. The threshold  $\underline{z}$  satisfies
  - Value matching:  $v(\underline{z}) = \underline{v}$  (firm should be indifferent)
  - Smooth pasting:  $v'(\underline{z}) = 0$  (marginal change in  $\underline{z}$  shouldn't increase value)

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# Numerically Solving HJB-VI

# Discretization

- We start from the case with  $\underline{v} = -\infty$  so firms never exit

- The HJB equation is

$$rv(z) = \pi(z) + \mu(z)v'(z) + \frac{1}{2}\sigma(z)^2v''(z)$$

- As in KFE, we discretize  $z \in [z_1, \dots, z_J]$  with  $\Delta z = z_i - z_{i-1}$  and approximate  $v'(z)$  with

1. Forward difference approximation:

$$v'(z) \approx \frac{v(z_{i+1}) - v(z_i)}{\Delta z}$$

2. Backward difference approximation:

$$v'(z) \approx \frac{v(z_i) - v(z_{i-1})}{\Delta z}$$

- Use forward when  $\mu(z) > 0$  and backward when  $\mu(z) < 0$

- The second derivative is

$$v''(z) \approx \frac{v(z_{i+1}) - 2v(z_i) + v(z_{i-1})}{(\Delta z)^2}$$

# Discretized HJB

- Let us suppose  $\mu(z) < 0$  and let  $v_i \equiv v(z_i)$ ,  $\pi_i \equiv \pi(z_i)$ ,  $\mu_i = \mu(z_i)$ ,  $\sigma_i = \sigma(z_i)$ .

- For  $1 < i < J$ :

$$rv_i = \pi_i + \mu_i \frac{v_i - v_{i-1}}{\Delta z} + \frac{\sigma_i^2}{2} \frac{v_{i+1} - 2v_i + v_{i-1}}{(\Delta z)^2}$$

- For  $i = 1$ , assuming reflecting barrier,

$$rv_i = \pi_i + \mu_i \frac{v_i - \textcolor{red}{v}_i}{\Delta z} + \frac{\sigma_i^2}{2} \frac{v_{i+1} - 2v_i + \textcolor{red}{v}_i}{(\Delta z)^2}$$

- Likewise, for  $i = J$ ,

$$rv_i = \pi_i + \mu_i \frac{v_i - v_{i-1}}{\Delta z} + \frac{\sigma_i^2}{2} \frac{\textcolor{red}{v}_i - 2v_i + v_{i-1}}{(\Delta z)^2}$$

# Linear System

- The system of equations is linear in  $\nu \equiv [\nu_i]_i$

$$[rI - A]\nu = \pi$$

$$\Leftrightarrow \nu = [rI - A]^{-1}\pi$$

where  $\pi \equiv [\pi_i]_i$  and

$$A = \begin{bmatrix} -\frac{(\sigma_1)^2}{2(\Delta z)^2} & \frac{(\sigma_1)^2}{2(\Delta z)^2} & 0 & 0 & \dots & \dots & \dots & 0 \\ -\frac{\mu_2}{\Delta z} + \frac{(\sigma_2)^2}{2(\Delta z)^2} & \frac{\mu_2}{\Delta z} - \frac{(\sigma_2)^2}{2(\Delta z)^2} & \frac{(\sigma_3)^2}{2(\Delta z)^2} & 0 & \dots & \dots & \dots & 0 \\ 0 & -\frac{\mu_3}{\Delta z} + \frac{(\sigma_3)^2}{2(\Delta z)^2} & \frac{\mu_3}{\Delta z} - \frac{(\sigma_3)^2}{2(\Delta z)^2} & 0 & \dots & \dots & \dots & 0 \\ 0 & \dots & \ddots & \ddots & \ddots & \dots & \dots & 0 \\ 0 & \dots & \dots & 0 & -\frac{\mu_{J-1}}{\Delta z} + \frac{(\sigma_{J-1})^2}{2(\Delta z)^2} & \frac{\mu_{J-1}}{\Delta z} - \frac{(\sigma_{J-1})^2}{2(\Delta z)^2} & \frac{(\sigma_{J-1})^2}{2(\Delta z)^2} & 0 \\ 0 & \dots & \dots & \dots & 0 & -\frac{\mu_J}{\Delta z} + \frac{(\sigma_J)^2}{2(\Delta z)^2} & \frac{\mu_J}{\Delta z} - \frac{(\sigma_J)^2}{2(\Delta z)^2} & 0 \end{bmatrix}$$

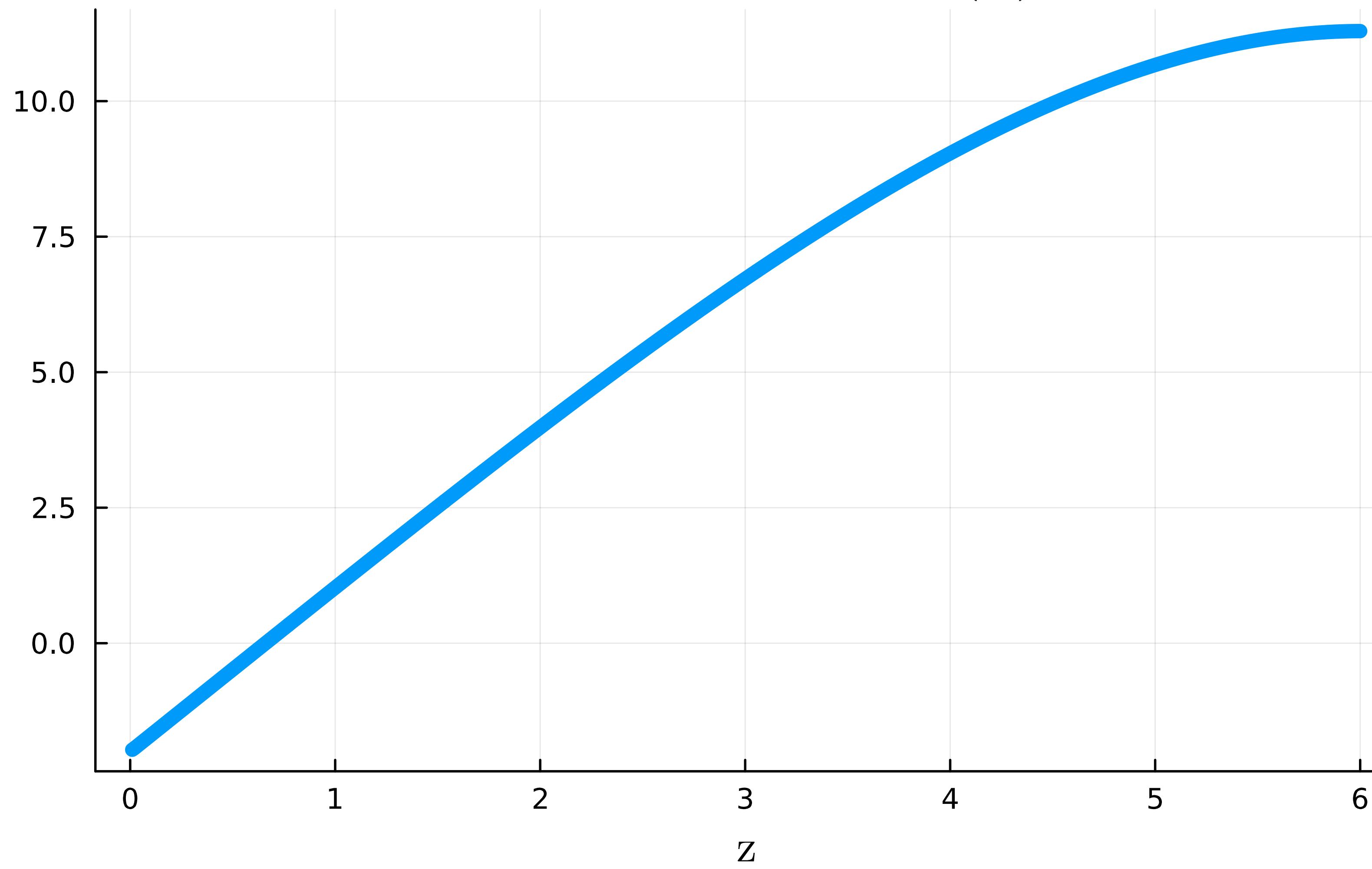
```

using SparseArrays
using Parameters
using LinearAlgebra
@with_kw mutable struct model
    J = 500
    sig = 0.1
    mu = -0.01
    zg = range(0.001, 6, length=J)
    dz = zg[2] - zg[1]
    alph = 0.66
    w = 1
    cf = 0.1
    r = 0.05
    underv = 0
    ng = (alph./w)^(1/(1-alph)).*zg
    pig = zg.^(1-alph).*ng.^alph .- w.*ng .- cf
    max_iter = 1e3
end
function populate_A(param)
    @unpack_model param
    A = spzeros(length(zg), length(zg))
    for (i,z) in enumerate(zg)
        if mu > 0
            A[i,min(i+1,J)] += mu.*z/dz;
            A[i,i] += -mu.*z/dz;
        else
            A[i,i] += mu.*z/dz;
            A[i,max(i-1,1)] += -mu.*z/dz;
        end
        A[i,i] += - (sig*z)^2/dz^2;
        A[i,max(i-1,1)] += 1/2*(sig*z)^2/dz^2;
        A[i,min(i+1,J)] += 1/2*(sig*z)^2/dz^2;
    end
    return A
end
function solve_HJB(param)
    @unpack_model param
    A = populate_A(param)
    v = (r.*I - A)\pig;
    return v
end
param = model()
v = solve_HJB(param)

```

# Numerical Solution: $v(z)$

Firm's value,  $v(z)$



# Endogenous Exit

- Now we assume  $\underline{\nu} > -\infty$

$$\min \left\{ rv(z) - \pi(z) - \mu(z)v'(z) - \frac{1}{2}\sigma(z)^2v''(z), v(z) - \underline{\nu} \right\} = 0$$

- In a matrix form,

$$\min \left\{ [r\mathbf{I} - A]\nu - \pi, \nu - \underline{\nu}\mathbf{1} \right\} = 0$$

- Now, we cannot simply invert  $B \equiv [r\mathbf{I} - A]$ . How do we solve for  $\nu$ ?
- We will solve using Howard's algorithm (Bokanowski, Maroso & Zidani, 2009)

# Howard's Algorithm

1. Guess  $\nu^0$

2. For  $k \geq 0$ , given  $\nu^k$ , set

$$d_i = \begin{cases} 0 & [B\nu^k - \pi]_i \leq \nu_i^k - \underline{\nu} \\ 1 & [B\nu^k - \pi]_i > \nu_i^k - \underline{\nu} \end{cases}$$

3. Set

$$[\tilde{B}]_{ij} = \begin{cases} [B]_{ij} & \text{if } d_i = 0 \\ [I]_{ij} & \text{if } d_i = 1 \end{cases}, \quad [q]_i = \begin{cases} [\pi]_i & \text{if } d_i = 0 \\ \underline{\nu} & \text{if } d_i = 1 \end{cases}$$

4. Update  $\nu^{k+1}$  solving

$$\tilde{B}\nu^{k+1} = q \iff \nu^{k+1} = \tilde{B}^{-1}q$$

5. If  $|\nu^{k+1} - \nu^k| < tol$ , we are done, otherwise go back to 2 with  $k := k + 1$

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# Howard vs. LCP

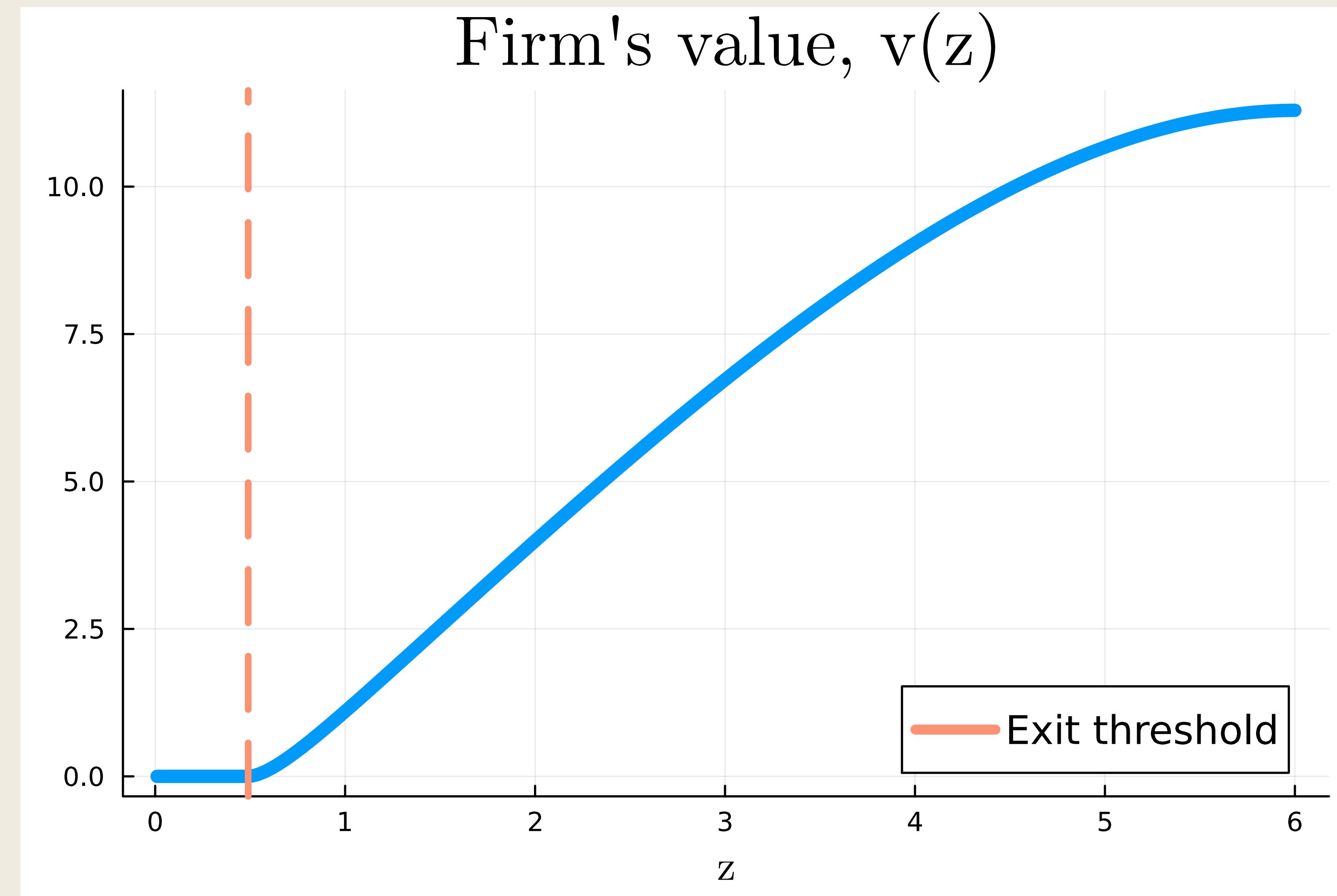
- Bokanowski, Maroso & Zidani (2009) prove this converges in at most  $J$  iterations
  - In practice, it converges very quickly
- Many economists solve using LCP (linear complementarity problem) solver
- I found LCP neither efficient nor robust

# Julia Code to Solve HJB VI

```
function Howard_Algorithm(param,A)
    @unpack_model param
    B = (r.*I - A);
    iter = 1;
    vold = zeros(length(zg));
    vnew = copy(vold);
    while iter < max_iter
        val_noexit = (B*vold .- pig);
        val_exit = vold .- underv
        exit_or_not =val_noexit .> val_exit;
        Btilde = B.*(!exit_or_not) + I(J).*!(exit_or_not)
        q = pig.*(!exit_or_not) + underv.*!(exit_or_not)
        vnew = Btilde\q;
        if norm(vnew - vold) < 1e-6
            break
        end
        vold = copy(vnew)
        iter += 1
    end
    @assert iter < max_iter "Howard Algorithm did not converge"
    return vnew,exit_or_not
end

function solve_HJB_VI(param)
    @unpack_model param
    A = populate_A(param)
    v,exist_or_not = Howard_Algorithm(param,A)
    underz_index = findlast(exist_or_not .>0 )
    if isnothing(underz_index)
        underz_index = J
    end
    underz = zg[underz_index]
    return v,underz
end
v_exit,underz = solve_HJB_VI(param)
```

# Numerical Solution: $v(z)$ with Potential Exit



# Back to a Mechanical Model

- Further assume when firms exit, they are replaced by the entrants
- At this point, we recover the same structure as the previous lecture
  - in a micro-founded way
- Firm productivity  $z$  (which is proportional to  $n$ :  $n(z) = (\alpha/w)^{1-\alpha} z$ ) evolves

$$dz = \mu(z)dt + \sigma(z)dZ \quad \text{for } z > \underline{z},$$

firms exit at  $z = \underline{z}$ , and replaced by the entrants

- Now we would like to move to a general equilibrium by
  1. modeling entry in a less mechanical manner
  2. endogenizing wages,  $w$

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# Hopenhayn-Rogerson in Continuous Time – General Equilibrium

# Free Entry

- Suppose there is a large mass of potential firms that can create firms with a cost  $c_e$
- Upon entry, firms draw  $z$  from density  $\psi(z)$
- The free-entry condition is, assuming there is an entry in equilibrium,

$$\int v(z)\psi(z)dz = c_e$$

- If  $\int v(z)\psi(z)dz > c_e$ , infinitely many firms enter
  - If  $\int v(z)\psi(z)dz < c_e$ , no firm enters
- Letting  $m$  be the endogenous mass of entrants, the KFE in the steady-state is

$$0 = -\partial_z[\mu(z)g(z)] + \frac{1}{2}\partial_{zz}^2 [\sigma(z)^2 g(z)] + m\psi(z) \quad \text{for } z > \underline{z}$$

# Labor Market Clearing

- We have described the labor demand side. What about the supply side?
- Assume households have labor endowment  $L$
- The household's problem is

$$\begin{aligned} & \max_{\{C_t\}} \int_0^\infty e^{-rt} C_t dt \\ \text{s.t. } & C_t = wL + \int \pi(z; w) g(z) dz - mc_e \end{aligned}$$

- Labor market clearing is

$$\int n(z) g(z) dz = L$$

# Summarizing Equilibrium System

- Equilibrium consists of  $\{v(z), g(z)\}_{z \geq \underline{z}, w, m}$  such that

$$\min \left\{ rv(z) - \pi(z; w) - \mu(z)v'(z) - \frac{1}{2}\sigma(z)^2v''(z), v(z) - \underline{v} \right\} = 0$$

$$v(\underline{z}) = \underline{v}$$

$$\int v(z)\psi(z)dz = c_e$$

$$0 = -\partial_z[\mu(z)g(z)] + \frac{1}{2}\partial_{zz}^2 [\sigma(z)^2g(z)] + m\psi(z) \quad \text{for } z > \underline{z}$$

$$\int n(z; w)g(z)dz = L$$

where  $n(z; w) = (\alpha/w)^{\frac{1}{1-\alpha}}z$  and  $\pi(z; w) = f(n(z; w), z) - wn(z; w) - c_f$

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# Numerically Solving General Equilibrium

# Block Recursivity: Value Function Block

- Hopenhayn-Rogerson model has a very particular structure – block recursivity
  - Equilibrium value/policy functions are separable from the distribution
- The following system determines  $\{\{v(z)\}_z, \underline{z}, w\}$  independent from the rest

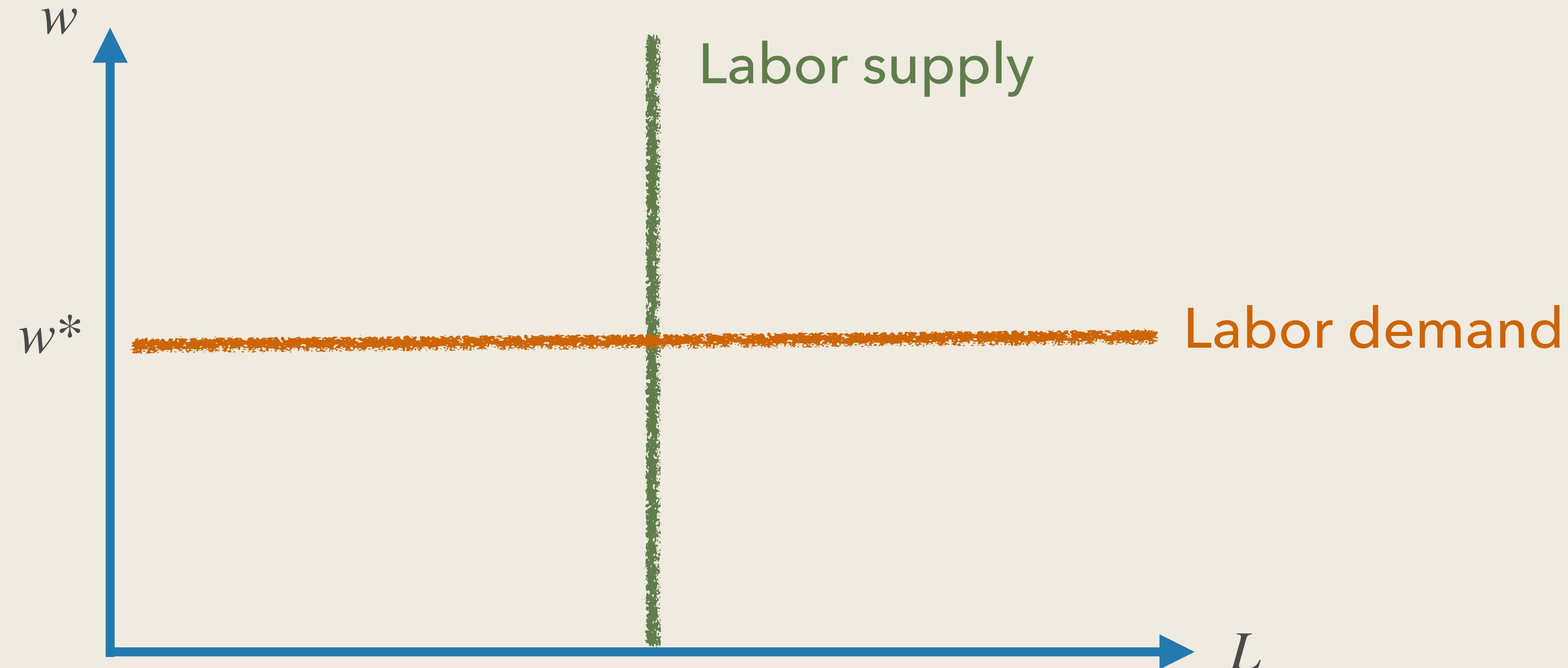
$$\min \left\{ rv(z) - \pi(z; w) - \mu(z)v'(z) - \frac{1}{2}\sigma(z)^2v''(z), v(z) - \underline{v} \right\} = 0$$

$$v(\underline{z}) = \underline{v}$$

$$\int v(z)\psi(z)dz = c_e$$

1. Distribution of firms, in itself, is irrelevant to aggregate wage
2. Labor supply is irrelevant to aggregate wage

# Horizontal Aggregate Labor Demand



- Labor demand horizontal:  $w > w^* \Rightarrow$  infinite demand;  $w < w^* \Rightarrow$  no demand.
- For a given wage  $w = w^*$ , the labor market clears because entry adjusts

# Block Recursivity: Distribution Block

- Given  $\{w, \underline{z}\}$  obtained in the previous step,  $\{g(z)\}$  and  $m$  solve

$$0 = -\partial_z[\mu(z)g(z)] + \frac{1}{2}\partial_{zz}^2 [\sigma(z)^2 g(z)] + m\psi(z) \quad \text{for } z > \underline{z}$$

$$\int n(z; w)g(z)dz = L$$

- Defining  $\hat{g}(z) \equiv g(z)/m$ , we proceed in the following steps:

1. Solve for  $\hat{g}(z)$ :

$$0 = -\partial_z[\mu(z)\hat{g}(z)] + \frac{1}{2}\partial_{zz}^2 [\sigma(z)^2 \hat{g}(z)] + \psi(z) \quad \text{for } z > \underline{z}$$

2. Obtain  $m$  using

$$m \int n(z; w)\hat{g}(z)dz = L$$

# Discretized KFE

- Let  $\psi_i \equiv \psi(z_i)$ ,  $\mu_i \equiv \mu(z_i)$ ,  $\sigma_i \equiv \sigma(z_i)$ ,  $\boldsymbol{\psi} \equiv [\psi_i]_i$ .
- Let  $\underline{i}$  such that  $z_{\underline{i}} = \underline{z}$ . The discretized KFE is (assuming  $\mu < 0$ )

$$\frac{-\mu_{i+1}\hat{g}_{i+1} + \mu_i\hat{g}_i}{\Delta n} + \frac{1}{2} \frac{\sigma_{i+1}^2\hat{g}_{i+1} - 2\sigma_i^2\hat{g}_i + \sigma_{i-1}^2\hat{g}_{i-1}}{(\Delta n)^2} + \psi_i = 0 \quad \text{for } i = \underline{i} + 1, \dots, J-1$$

$$\frac{-\mu_{i+1}\hat{g}_{i+1} + \mu_i\hat{g}_i}{\Delta n} + \frac{1}{2} \frac{\sigma_{i+1}^2\hat{g}_{i+1} - 2\sigma_i^2\hat{g}_i + \sigma_{i-1}^2\hat{g}_{i-1}}{(\Delta n)^2} + \psi_i = 0 \quad \text{for } i = \underline{i}$$

$$\frac{-\mu_{i+1}\hat{g}_{i+1} + \mu_i\hat{g}_i}{\Delta n} + \frac{1}{2} \frac{\sigma_i^2\hat{g}_i - 2\sigma_i^2\hat{g}_i + \sigma_{i-1}^2\hat{g}_{i-1}}{(\Delta n)^2} + \psi_i = 0 \quad \text{for } i = J$$

$$\hat{g}_i = 0 \quad \text{for } i < \underline{i}$$

# KFE in a Matrix Form

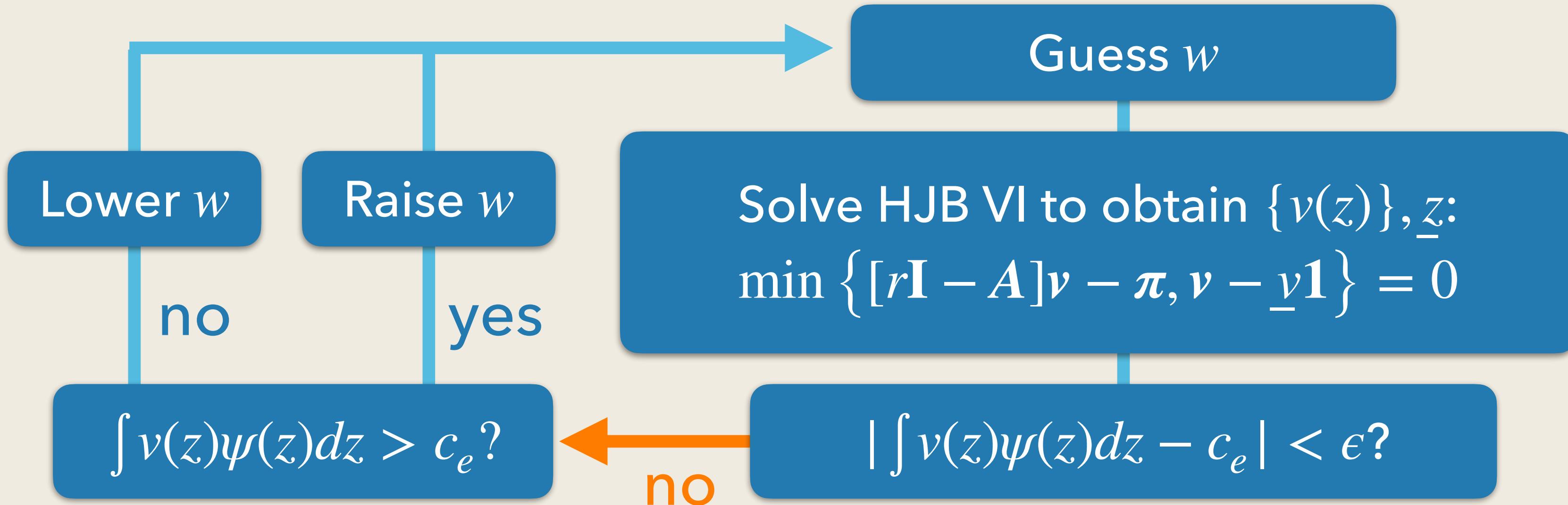
$$A^T \hat{g} + \psi = 0 \quad \text{for } i \geq \underline{i}$$

$$\hat{g} = 0 \quad \text{for } i < \underline{i}$$

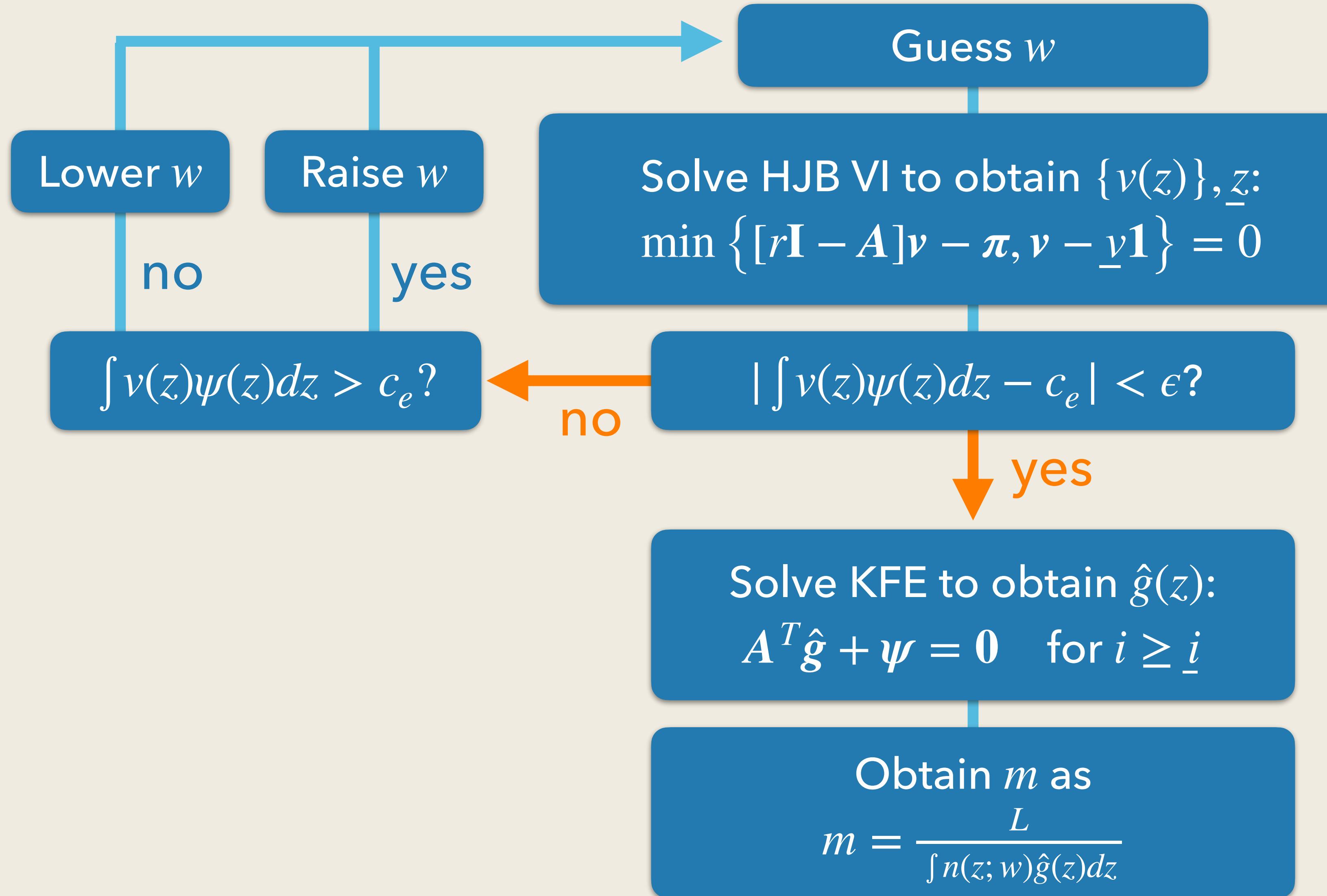
$$A = \begin{bmatrix} -\frac{(\sigma_1)^2}{2(\Delta z)^2} & \frac{(\sigma_1)^2}{2(\Delta z)^2} & 0 & 0 & \cdots & \cdots & \cdots & 0 \\ -\frac{\mu_2}{\Delta z} + \frac{(\sigma_2)^2}{2(\Delta z)^2} & \frac{\mu_2}{\Delta z} - \frac{(\sigma_2)^2}{2(\Delta z)^2} & \frac{(\sigma_3)^2}{2(\Delta z)^2} & 0 & \cdots & \cdots & \cdots & 0 \\ 0 & -\frac{\mu_3}{\Delta z} + \frac{(\sigma_3)^2}{2(\Delta z)^2} & \frac{\mu_3}{\Delta z} - \frac{(\sigma_3)^2}{2(\Delta z)^2} & \frac{(\sigma_3)^2}{2(\Delta z)^2} & 0 & \cdots & \cdots & 0 \\ 0 & \cdots & \ddots & \ddots & \ddots & \cdots & \cdots & 0 \\ 0 & \cdots & \cdots & 0 & -\frac{\mu_{J-1}}{\Delta z} + \frac{(\sigma_{J-1})^2}{2(\Delta z)^2} & \frac{\mu_{J-1}}{\Delta z} - \frac{(\sigma_{J-1})^2}{2(\Delta z)^2} & \frac{(\sigma_{J-1})^2}{2(\Delta z)^2} & 0 \\ 0 & \cdots & \cdots & \cdots & 0 & -\frac{\mu_J}{\Delta z} + \frac{(\sigma_J)^2}{2(\Delta z)^2} & \frac{\mu_J}{\Delta z} - \frac{(\sigma_J)^2}{2(\Delta z)^2} & 0 \end{bmatrix}$$

- This  $A$  is the same  $A$  that we used in HJB!

# Computational Algorithm



# Computational Algorithm



```

using SparseArrays
using Parameters
using LinearAlgebra
using Distributions
using Plots

@with_kw mutable struct model
    J = 200
    sig = 0.41
    mu = -0.001
    zg = range(0.001, 100, length=J)
    dz = zg[2] - zg[1]
    alph = 0.64
    cf = 1
    r = 0.05
    L = 1
    underv = 0.0
    xi = 10
    psig = entry_dist(xi, zg)
    ce = 0.001
    max_iter = 1e3
end

function entry_dist(xi, zg)
    d = Pareto(xi, 1)
    psig = diff(cdf(d, zg))
    psig = [psig; psig[end]]
    psig = psig ./ sum(psig) ./ (zg[2] - zg[1])
    return psig
end

function populate_A(param)
    @unpack_model param
    A = spzeros(length(zg), length(zg))
    for (i, z) in enumerate(zg)
        if mu > 0
            A[i, min(i+1, J)] += mu.*z/dz;
            A[i, i] += -mu.*z/dz;
        else
            A[i, i] += mu.*z/dz;
            A[i, max(i-1, 1)] += -mu.*z/dz;
        end
        A[i, i] += - (sig*z)^2/dz^2;
        A[i, max(i-1, 1)] += 1/2*(sig*z)^2/dz^2;
        A[i, min(i+1, J)] += 1/2*(sig*z)^2/dz^2;
    end
    return A
end

```

```

function Howard_Algorithm(param, B, pig)
    @unpack_model param
    iter = 1;
    vold = zeros(length(zg));
    vnew = copy(vold);
    exit_or_not = []
    while iter < max_iter
        val_noexit = (B*vold .- pig);
        val_exit = vold .- underv
        exit_or_not = val_noexit .> val_exit;
        Btilde = B.*(1 .- exit_or_not) + I(J).*(exit_or_not)
        q = pig.*(1 .- exit_or_not) + underv.*(exit_or_not)
        vnew = Btilde\q;
        if norm(vnew - vold) < 1e-6
            break
        end
        vold = copy(vnew)
    end
    return vnew, exit_or_not
end

function solve_HJB_VI(param, w)
    @unpack_model param
    A = populate_A(param)
    B = (r.*I - A);
    ng = (alph./w)^(1/(1-alph)).*zg
    pig = zg.^ (1-alph).*ng.^alph .- w.*ng .- cf
    v, exit_or_not = Howard_Algorithm(param, B, pig)
    underz_index = findlast(exit_or_not .> 0 )
    if isnothing(underz_index)
        underz_index = 1
    end
    return v, underz_index, ng, exit_or_not
end

```

# Solving Wage

```
function solve_w(param)
    @unpack_model param
    w_ub = 10;
    w_lb = 0;
    w = (w_ub + w_lb)/2
    err_free_entry = 100
    iter = 0
    underz_index = 0
    v = [];
    ng = [];
    exit_or_not = []
    while iter < 1000 && abs(err_free_entry) > 1e-6
        w = (w_ub + w_lb)/2
        v, underz_index,ng,exit_or_not = solve_HJB_VI(param,w)
        err_free_entry = sum(v.*psig.*dz) - ce
        if err_free_entry > 0
            w_lb = w
        else
            w_ub = w
        end
        println("iter: ",iter," w: ",w," err_free_entry: ",err_free_entry)
        iter += 1
    end
    @assert iter < 1000

    return (w = w, v = v, underz_index = underz_index,ng=ng,exit_or_not=exit_or_not)
end
```

# Solving SS Distribution

```
function solve_stationary_distribution(param,HJB_result)
    @unpack_model param
    @unpack exit_or_not = HJB_result
    D = spdiagm(0 => exit_or_not)
    I_D = I-D;
    A = populate_A(param)
    tildeA = A*I_D + D;
    B = I_D*psig;
    hatg = (tildeA')\B;
    m = L/sum(hatg.*ng.*dz)
    g = hatg.*m
    return g
end
```

---

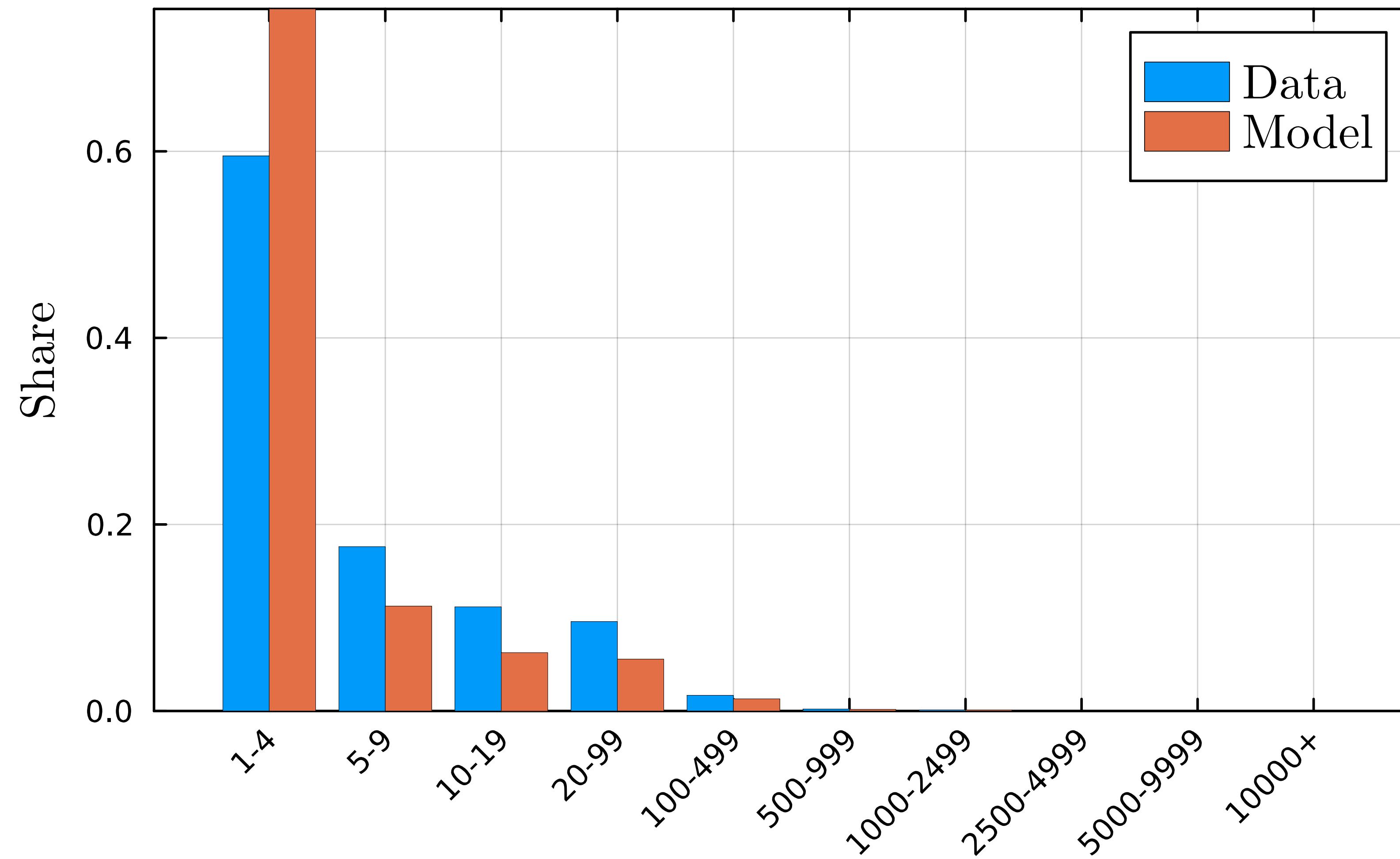
# Calibration

# Calibration

- $r = 0.05$  so that the annual interest rate is 5%
- $\alpha = 0.64$  to match labor share
- Assume geometric Brownian motion ( $\mu(z) = \mu z$ ,  $\sigma(z) = \sigma z$ ):
  - $\sigma = 0.41$  to match  $\text{std}(\Delta \ln n) = 0.41$  documented in Elsby & Micheales (2013)
  - $\mu = -0.002$  so that the theoretical tail of size distribution is  $\zeta = 1.05$
- Assume Pareto distribution for entrants:  $\psi(z) = \zeta_e \frac{1}{z} (z/z_{min})^{-\zeta_e}$
- $\zeta_e = 1.1$  to match the entry/exit rate of 9% (in 2021)
- $c_e = 4.9$  so that the average firm size is 23 (in 2021)
- Normalize  $\underline{\nu} = 0$  and  $c_f = 0.1$

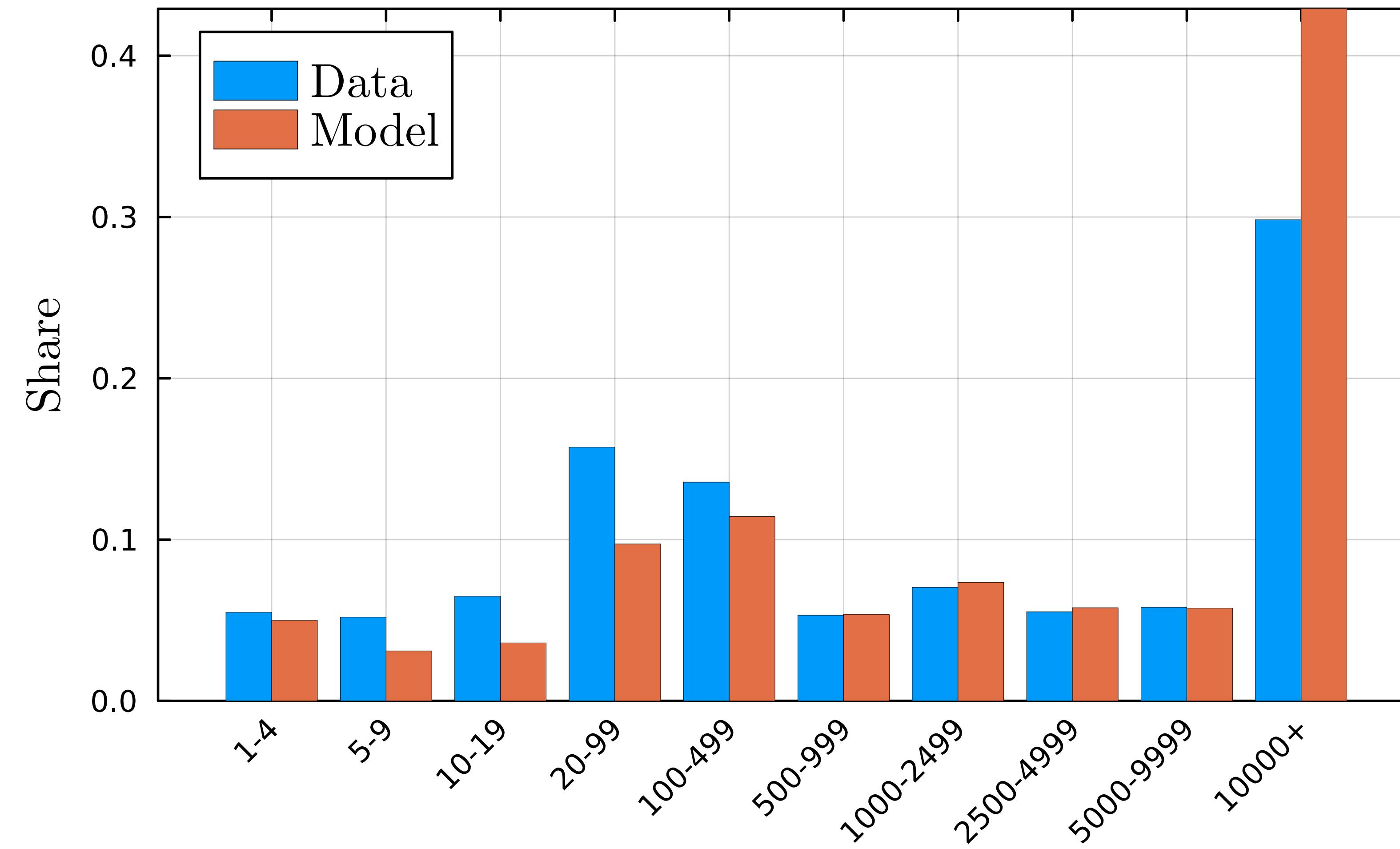
# Firm Size Distribution: Data vs. Model

Firm Share



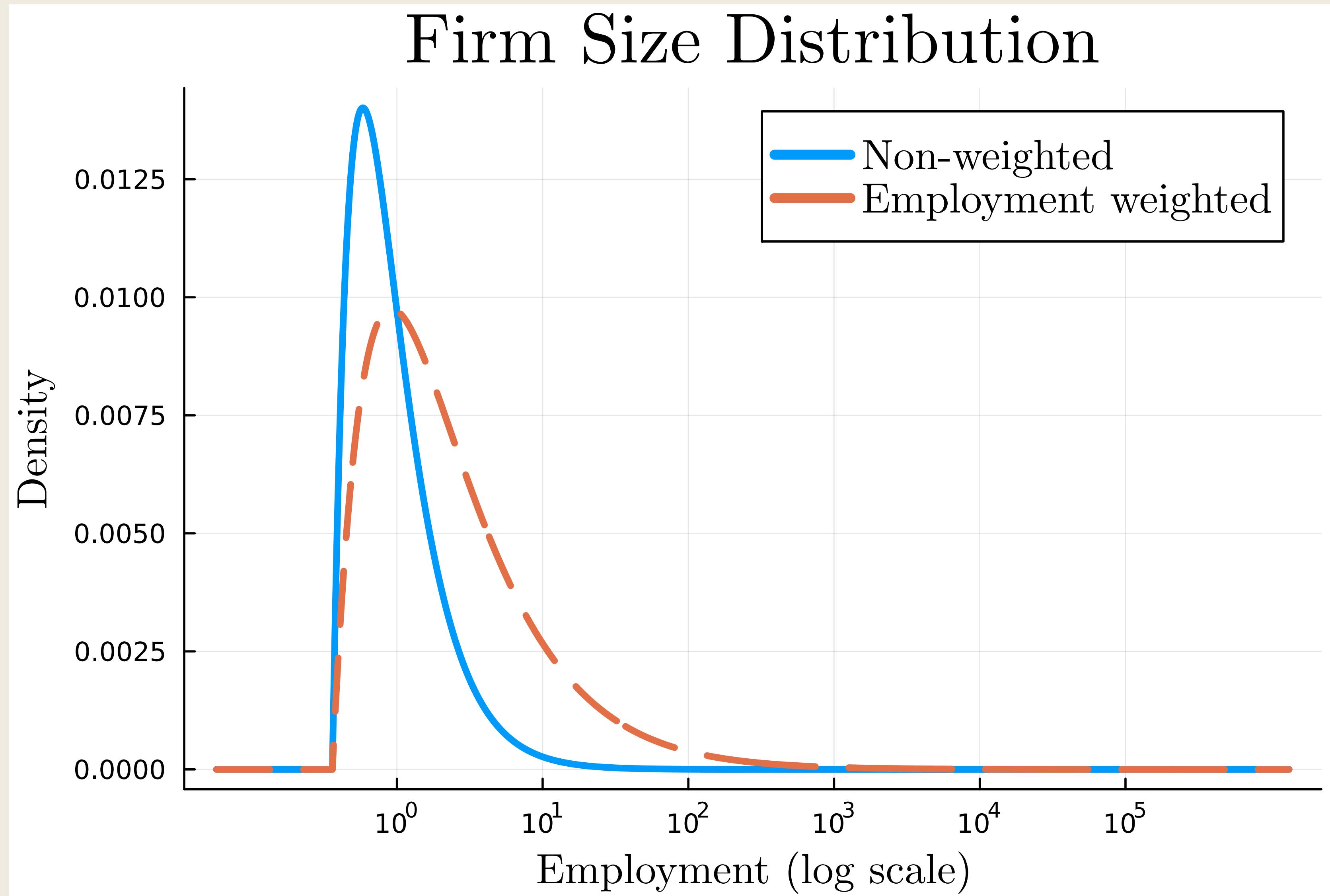
# Employment Weighted Size Distribution

Employment Share



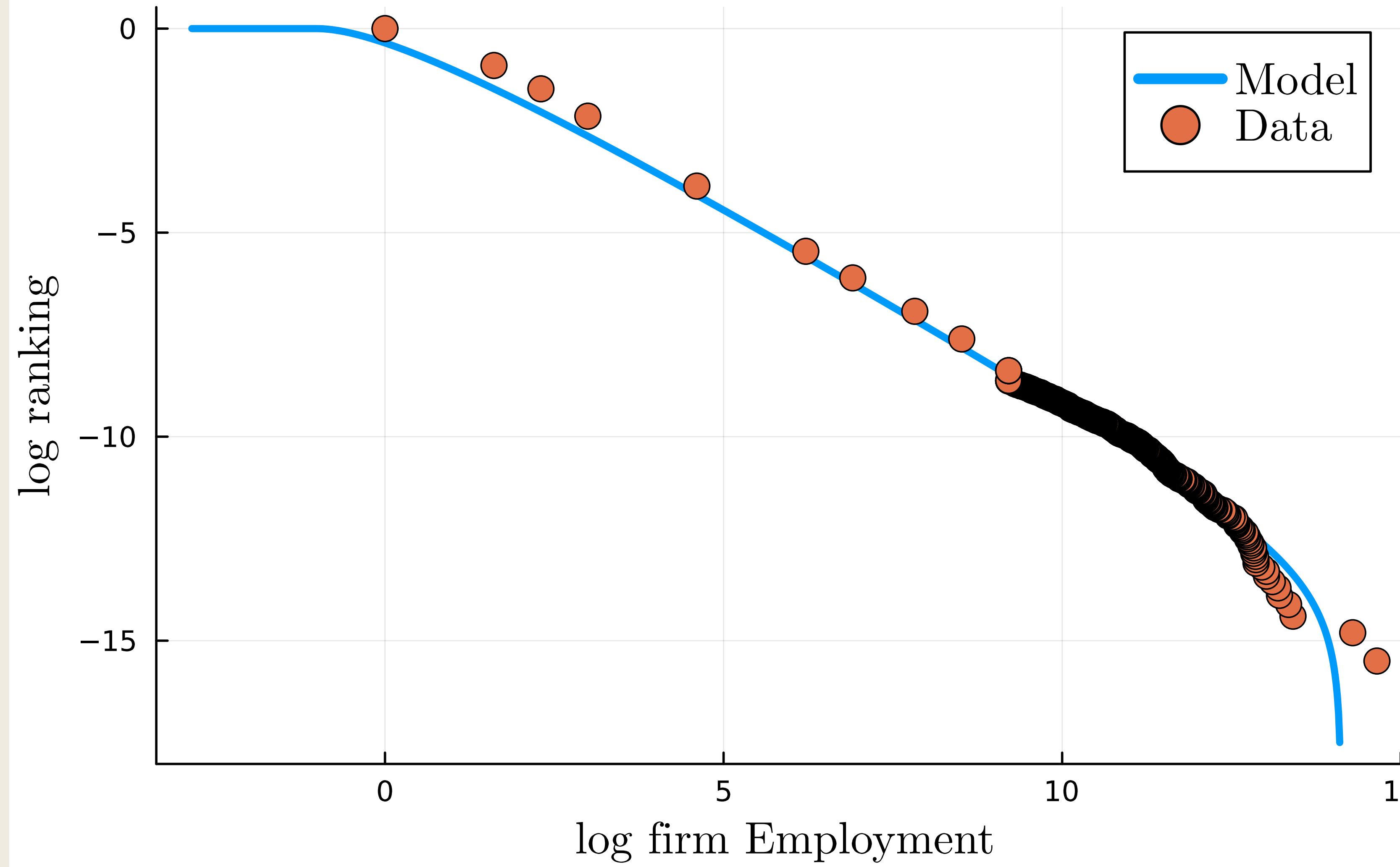
# Density Plot

## Firm Size Distribution



# Power Law: Model vs. Data

log Ranking and log Firm Size



---

# Further Questions

# Further Questions

- What is  $z$ ?
  - Many argue  $z$  relates to customer base (e.g., Einav, Klenow, Levin & Murciano-Goroff, 2022; Foster, Haltiwanger, Syverson, 2015; Argente, Fitzgerald, Moreira & Priolo, 2021)
- Does the model get the age distribution right?
  - The average age of Walmart/Amazon size class in the model is 100 years
  - Walmart is 60 years old, and Amazon is 30 years old
- In the model, large firms are large just by luck (ex-ante homogenous). Are they?
  - Hurst & Pugsley (2011) and Pugsley, Sedláček & Sterk (2020) argue not

---

# Appendix: Discrete vs. Continuous

# Transition Matrix vs. Infinitesimal Generator

- With discretized state space, we had

$$\partial_t \mathbf{g}_t = A^T \mathbf{g}$$

and  $[A]_{ij}$  had a clear interpretation of the transition rate from state  $i$  to  $j$

- KFE is just an exact analog with continuous state space

- **Definition:**

**an infinitesimal generator**  $\mathcal{A}$  for any function  $v(n)$  is an operator defined by

$$\mathcal{A}v(n) \equiv \mu(n)\partial_n v(n) + \frac{1}{2}\sigma(n)^2\partial_{nn}^2 v(n) \tag{A1}$$

with a boundary condition  $\partial_n v(\underline{n}) = 0$

- If you discretize  $\mathcal{A}$ , you will obtain  $A$

# Transpose vs. Adjoint Operator

- **Definition:** the **inner product** of two functions  $v(n)$  and  $g(n)$  is

$$\langle v, g \rangle = \int_{\underline{n}}^{\infty} v(n)g(n)dx$$

- **Definition:** the **adjoint** of an operator  $\mathcal{A}$  is the operator  $\mathcal{A}^*$  that satisfies

$$\langle \mathcal{A}v, g \rangle = \langle v, \mathcal{A}^*g \rangle$$

- Rewrite the KFE using the operator  $\mathcal{A}^*$ :

$$\partial_t g_t(n) = -\partial_n [\mu(n)g_t(n)] + \frac{1}{2}\partial_{nn}^2 [\sigma(n)^2 g_t(n)] \equiv \mathcal{A}^* g_t(n)$$

with a boundary condition  $\mu(\underline{n})g(\underline{n}) + \frac{1}{2}\partial_n[\sigma^2(n)g(n)] = 0$

- **Result:**  $\mathcal{A}^*$  is the adjoint of  $\mathcal{A}$  as defined in (A1)

- Adjoint is just an exact analog of transpose. Consider two vectors,  $v$  &  $g$ :

$$\langle v, g \rangle \equiv v^T g, \quad \langle Av, g \rangle = \langle v, A^*g \rangle \quad \Leftrightarrow \quad A^* = A^T$$

# Proof

$$\begin{aligned}\langle v, \mathcal{A}^*g \rangle &= \int_{\underline{n}}^{\infty} v(n) \left( -\partial_x[\mu(n)g(n)] + \frac{1}{2}\partial_{xx}[\sigma(x)^2g(x)] \right) \\&= \left[ v(x) \left( -\mu(x)g(x) + \frac{1}{2}\partial_x[\sigma(x)^2g(x)] \right) \right]_{\underline{n}}^{\infty} - \int_{\underline{n}}^{\infty} v'(x) \left( -\mu(x)g(x) + \frac{1}{2}\partial_x[\sigma(x)^2g(x)] \right) dx \\&= \left[ v(x) \left( -\mu(x)g(x) + \frac{1}{2}\partial_x[\sigma(x)^2g(x)] \right) - v'(\underline{n}) \frac{1}{2}\sigma(\underline{n})^2g(\underline{n}) \right]_{\underline{n}}^{\infty} \\&\quad + \int_{\underline{n}}^{\infty} \mu(x)v'(x)g(x)dx + \int_{\underline{n}}^{\infty} \frac{1}{2}\sigma(x)^2v''(x)g(x)dx \\&= \int_{\underline{n}}^{\infty} \left[ \mu(x)v'(x)g(x) + \frac{1}{2}\sigma(x)^2v''(x)g(x) \right] dx \\&= \langle \mathcal{A}v, g \rangle\end{aligned}$$

where we used integration parts twice and boundary conditions